

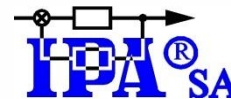
enterprise europe network

Enterprise Europe Network services for innovative companies

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Servicii de consultanță la dispoziția
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Who are we?

Established in 1960 as a research-design institute for automation, IPA SA has kept until now its main profile: research & development in automation engineering and services for citizens and human capital.

At the present time, IPA is a private research institute, with more than 100 employees, from which 70 have scientific researchers status.

Through its subsidiaries situated in the main cities of Romania (Cluj, Craiova, Galati), IPA SA successfully covers the Romanian territory in its field of activity.

Besides its main profile, more than 50% of the current activity of the company, comprises research projects from national and european funds.



Some international R&D Projects IPA is involved in and are underway:

- **URBAN-NET** - coordination of the funding of urban research in Europe;(no 31342)
- **FLEAT** - Fleet environmental action and assessment- under Intelligent Energy Europe EIE/07/007/SI2.466261
- **RO 4 EUROPE** - Competitiveness and Innovation Framework Programme - The Enterprise Europe Network in Romania – Proj. 225288 RO 4 Europe
- **ERBSN / COSME** - Europe's programme for small and medium-sized enterprises - The Enterprise Europe Network in Romania – ERBSN
- **HORIZON 2020** - Romania Business Support Network assist SMEs involved in Horizon 2020
- **MODERN** - Mobility development and Energy use reduction –Grant: 219041
- **IUSES** - [Intelligent Use of Energy at School/contract IEE/ 07/828/SI2.499427](#)
- **UbiPOL** - Grant- 248010-Ubiquitous participation platform for policy making
- **WBalkICT** - Supporting Common RTD actions in West Balkan Countries for developing Low Cost and Low Risk ICT based solutions
for TPPs Energy Efficiency increasing; project no: SEE ERA PLUS-093
- **mCCHP** – Stirling Engine based on renewable energy sources for the isolated residential consumers from south-east region of Romania, EEA Grants Norway.
- **Interreg Danube** - Enhancing SME competitiveness and collaboration activities in the field of bio-economy in the Danube Region, Danube Transnational Programme.

IPA SA Galati – partner of Enterprise Europe Network

The world's largest
support Network for companies with
international ambitions

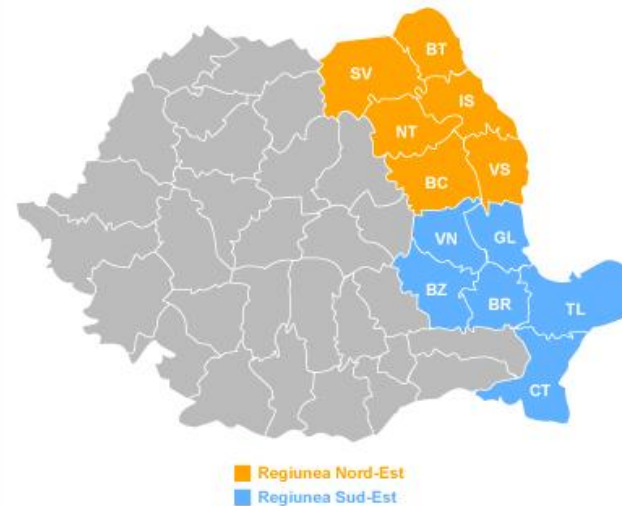
About Enterprise Europe Network

The Enterprise Europe Network helps businesses innovate and grow on an international scale. It is the world's largest support network for small and medium-sized enterprises (SMEs) with international ambitions.

The Network is active in more than 60 countries worldwide. It brings together 3,000 experts from more than 600 member organisations – all renowned for their excellence in business support.

Member organisations include:

- innovation support organisations
- universities and research institutes
- regional development organisations
- chambers of commerce and industry



EEN services for innovative companies

Cooperation in research and development projects

The Enterprise Europe Network can help your business find the right international partners to make new consortiums for European funding programmes.

New products / technology transfer

We can support companies to offer or request technologies through specific EEN services.

Results can be seen, even this year, through the proposed projects for the **ENI-CBC Black Sea Basin Joint Operational Programme 2014-2020, Danube Strategy**, and the research programme of the European Union **HORIZON2020**.

In collaboration with EEN partners from countries such as: Greece, Bulgaria, Republic of Moldova, Slovenia, we have supported the development of partnerships and consortiums with Romanian companies for project proposals.

We propose that for the next call to enlarge the collaborations with other partners from the eligible countries on the Black Sea Programme and Danube Strategy.

Support for business innovation

The Enterprise Europe Network helps businesses bring innovative ideas to commercial success on international markets.

Innovation support services are open to all kinds of businesses. Network experts are there to assess which services are best suited to the specific development phase of your business.

Enhancing the Innovation Management Capacities for SMEs

The next level of Network services are specifically designed to support potentially innovative businesses to enhance their innovation management.

In practice, Network experts deliver the following services:

- perform an innovation management capacity and gaps assessment, in close cooperation with the senior management
- develop an action plan with the company, and identify the gaps
- help the business carry out the action plan and offer a set of measures for enhancing the innovation management;
- indicate paths for further development



Horizon 2020 - SME Instrument

Small and Medium-sized Enterprises that are EU-based or established in a country associated to Horizon 2020 can now get EU funding and support for innovation projects that will help them grow and expand their activities into other countries – in Europe and beyond through SME Instrument.

The Network provides key account management services to businesses benefitting from the Horizon 2020 SME Instrument.

Our experts:

- help beneficiaries identify coaching needs and select suitable business coaches
- facilitate the coaching process
- empower beneficiaries to successfully conclude their project
- facilitate the promotion of the products for commercialisation on international new markets

The experts from our organisation are also involved in a project financed by Fraunhofer Karlsruhe to identify KET technologies, nanotechnologies and advanced materials.

We are also members of a group regarding FP9, the Research Programme of European Union for 2020-2028.



Thank you for your attention!

Contact us

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